

Tier-2 Reporting Guide – Prime Contractor Federal Home Loan Bank of Des Moines

Our Commitment to Supplier Diversity

At the Federal Home Loan Bank of Des Moines ("the Bank"), our partnerships with diverse and non-diverse owned businesses help us build and expand our business, serve our members and positively impact the growth of the communities where we live, work and do business. As an organization, we work diligently to forge mutually beneficial, collaborative relationships with our suppliers who are committed to and capable of helping us deliver the best value to our members.

Your Role in Tier 2 Reporting

As a prime (tier 1) contractor for the Bank, we're requesting your support and participation in amplifying the positive impact of our supplier diversity program through your consideration and increased utilization of minority-, women- and disabled-owned businesses for new or existing contracting opportunities that directly support or benefit the Bank. As part of this process and in order to meet our regulatory obligation to our regulator, we're requesting that all our prime (tier 1) contractors report spend and contract counts with their diverse and non-diverse subcontractors (tier 2) on a quarterly basis.

How You Can Report Tier 2 Spend

As a prime (tier 1) contractor, the Bank asks you to report spend with your diverse and non-diverse subcontractors (tier 2) to the Bank on a quarterly basis. You can easily use our <u>online supplier portal</u>, which is managed by our partner, SupplierGATEWAY, to provide the requested Tier 2 contractor data.

To learn more about reporting Tier 2 spend to the Bank or if you have questions, please contact our Supplier Diversity team at SupplierDiversity@fhlbdm.com.

Key Definitions

Prime (tier 1) contractor: A company that contracts directly with the Bank to provide a good or service that benefits or supports the Bank.

Subcontractor (tier 2): A company that enters into a subcontracting arrangement directly with a prime contractor to provide a good or service that benefits or supports the Bank.

Contract: For purposes of these reporting requirements, a contract is an agreement for the purchase of goods or services or an agreement in anticipation of the purchase of goods and/or services binding upon the prime (tier 1) contractor and entered into for the direct benefit of the Bank. Contracts include, without limitation, amendments to agreements (including renewals), Statements of Work, amendments to Statements of Work, orders, amendments to orders, estimates and price quotes that bind or otherwise impose obligations on the prime (tier 1) contractor and electronic "click to agree" agreements.

Diverse-owned business: A business that is more than fifty percent (50%) owned or controlled by one or more persons who fall within the following designated business classifications:

- > **Minority Owned Business:** An enterprise meeting the criteria of a small business that is more than 50% owned and controlled by African Americans, Hispanic Americans, Native Americans, Asian-Pacific Americans or Asian-Indian Americans.
- > **Woman Owned Business:** An enterprise meeting the criteria of a small business that is more than 50% owned and controlled by women, regardless of their ethnic background.
- > **Disabled Owned Business:** An enterprise meeting the criteria of a small business that is more than 50% owned and controlled by a person with a disability, regardless of their ethnic background.
- > **Service Disabled Veteran Owned Business:** An enterprise meeting the criteria of a small business that is more than 50% owned by a service disabled veteran or veterans regardless of ethnic background or gender.
- > **Veteran Owned Business:** An enterprise meeting the criteria of a small business that is more than 50% owned by a veteran or veterans regardless of ethnic background or gender.
- > **LGBTQIA+ Owned Business:** An enterprise meeting the criteria of a small business that is more than 50% owned and controlled by a person who identifies as lesbian, gay, bisexual, transgender, queer, intersexual, or asexual, regardless of their ethnic background.

Certification: The Bank recognizes diverse-owned businesses that are <u>certified</u> by any of these third-party organizations: National Minority Supplier Development Council (NWSDC) or its affiliates, National Association of Women Business Owners (NAWBO), National Gay & Lesbian Chamber of Commerce (NGLCC), Women's Business Enterprise Council (WBENC), City, State or Federal Certification Agencies

Non-Diverse Owned Business: A business that is <u>not</u> owned or controlled by one or more persons who fall within a designated business classification, as defined above.

Direct Spend: Any purchases, activities, expenses or expenditures that align with a specific contract between the Bank and the prime (tier 1) contractor.

Diverse spend with a non-diverse-owned business: The dollar amount(s) paid by the Bank to a <u>non-diverse</u> prime contractor (tier 1) for purchases, activities, expenses, expenditures that directly benefit or support the Bank, provided by or allocated to a partner, member or other equity owner who is a minority, woman or an individual with a disability.

Two Reporting Requirements

1 - Spend with Subcontractors

- Reporting spend and contract counts with any diverse and/or nondiverse subcontractors
- Services or goods must directly benefit or support the Bank

2 - Diverse Spend with a Non-Diverse-Owned Business

- Requirement is <u>only</u> applicable to non-diverse businesses such as:
 - Legal Firms
 - Accounting Firms
 - Professional or Consulting Service Firms
- Work must performed by a diverse partner, shareholder or equity owner
- Services or goods must directly benefit or support the Bank

Before completing your Tier 2 Spend report, please gather the following information for reporting purposes:

- 1. The name and diversity classification of each subcontractor (tier 2)
 - Diversity classifications:
 - Non-Diverse
 - Diverse
 - Minority-owned business
 - African American
 - Hispanic American
 - Native American
 - Asian Pacific American
 - Subcontinent Asian American
 - Two or more ethnicities
 - Ethnicity not provided
 - Women-owned business
 - Disabled-owned business
 - Non-disabled Veteran-owned business
 - Service-disabled Veteran-owned business
 - LGBTQ-owned business

- 2. The quarterly spend with each subcontractor (tier 2)
 - Please report all spend in the quarter in which the invoice for subcontractor work was paid by the Bank.
- 3. The number of contracts with each subcontractor (tier 2)
 - Contract types include:
 - Existing contracts (in place at the beginning of the reporting year)
 - Contracts entered into during the reporting year

Only count subcontractors doing work that <u>directly</u>
<u>supports or benefits the Bank</u>

Contract Count is a **cumulative count** for the year. Contract spend is reported **per quarter**.

Example

On January 1, ABC Co. has 10 subcontracts in place. During Q1, ABC enters into 3 new subcontracts.

Q1 Reporting

Existing Count: 10 New Count: 3

During Q2, ABC enters into 5 new subcontracts.

Q2 Reporting

Existing Count: 10 New Count: 8

During Q3, ABC enters into 2 new subcontracts.

Q3 Reporting

Existing Count: 10 New Count: 10

Example

On January 1, ABC Co. has 10 subcontracts in place. During Q1, ABC enters into 3 new subcontracts and terminates 4 subcontracts that had been originally counted in the 10 at January 1.

Q1 Reporting

Existing Count: 10 New Count: 3

Counts should only include new and existing contracts; terminated contracts should not be removed during the reporting year.

Example

On January 1, ABC Co. has 10 subcontracts in place. During January, ABC enters into 3 new subcontracts.

Spend during Q1 with the 10 subcontracts totaled \$1M. Spend with the 3 new subcontracts totaled \$0.5M.

Q1 Reporting

Existing Count: 10 New Count: 3

Existing Spend: \$1M New Spend: \$0.5M

Spend during Q2 with the 10 subcontracts totaled \$0.7M, while spend with the 3 new subcontracts from January totaled \$0.2M.

Q2 Reporting

Existing Count: 10 New Count: 3

Existing Spend: \$0.7M New Spend: \$0.2M

No Tier 2 spend to report this quarter?

We request that all prime (tier 1) contractors respond to our reporting request each quarter. However, you do not need to log into our online supplier portal if you have no spend to report.

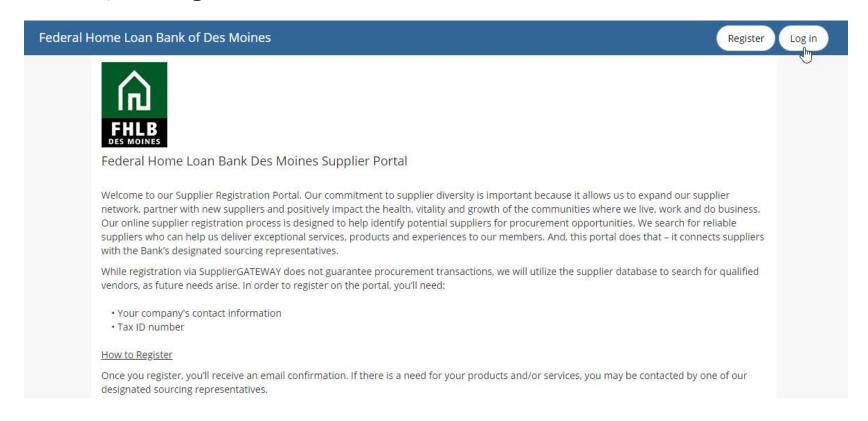
Prior to the reporting deadline, email <u>SupplierDiversity@fhlbdm.com</u> and provide the following information:

- The reporting quarter(s) in which you have no Tier 2 spend to report
- The legal name of your company

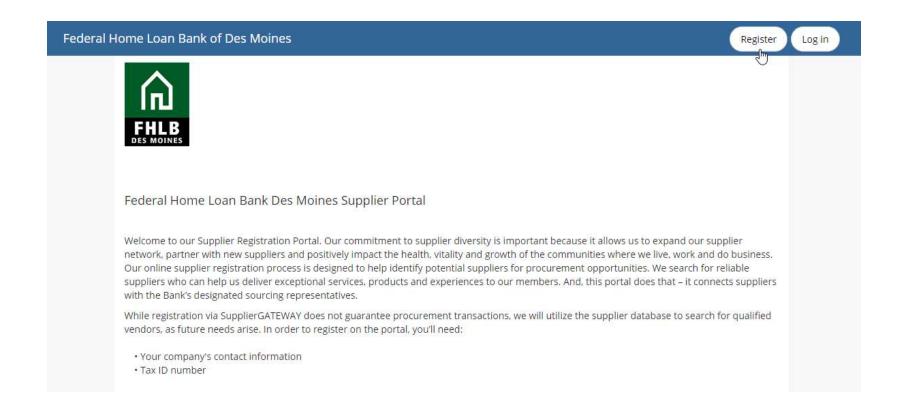
Upon receiving your email, a member of our Supplier Diversity team will confirm receipt of your email and update our records.

The Bank recommends that prime contractors utilize Google Chrome, Firefox or Safari to complete and submit their Tier 2 Report as these browsers offer the best compatibility with SupplierGATEWAY's online platform.

To report Tier 2 spend through our <u>online supplier portal</u> as a prime contractor you must have successfully completed our online registration process. If you are a registered prime contractor, click **Login**.



If you are a prime contractor but have not registered, please gather the appropriate information noted <u>online</u> and click **Register**.



Tier 2 spend and contract count need to be reported **quarterly**.

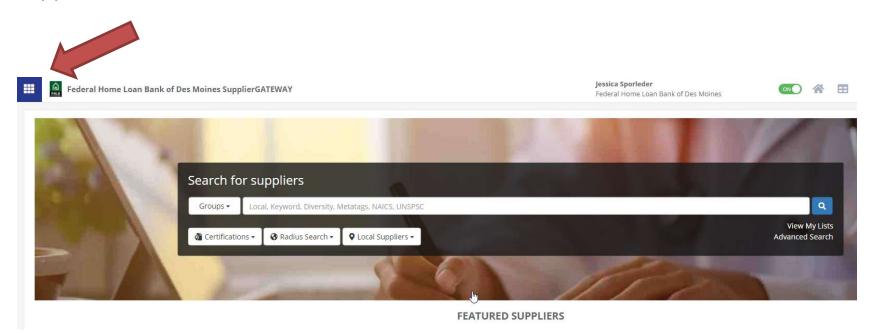
Prior to the start of each reporting period, each prime (tier 1) contractor will receive an email from the Bank from SupplierDiversity@fhlbdm.com notifying them of our Tier 2 Reporting schedule, deadlines and quarterly reporting periods. After receiving this email, log into our online supplier portal utilizing your username and password.

Federal Home Loan Bank of Des Moines Register Log in



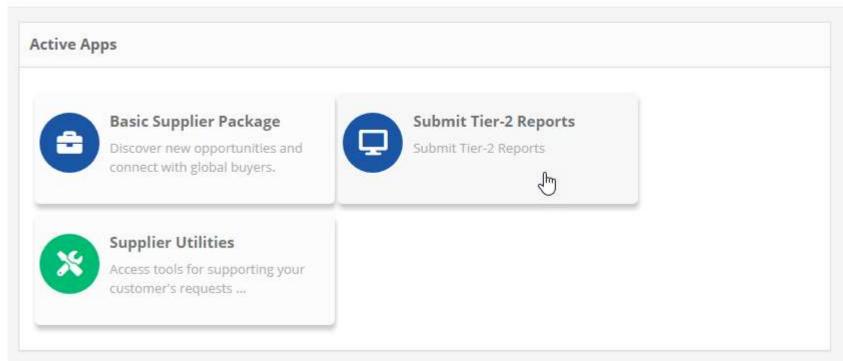
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Once logged into our portal, click the blue box with the grid boxes in the upper-left corner of the screen.

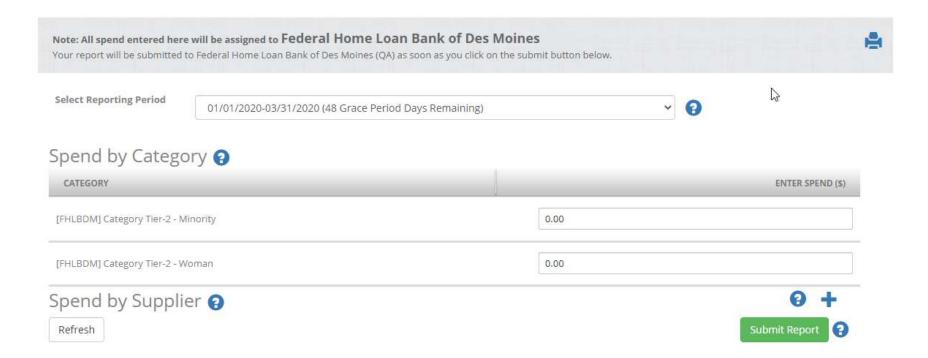


Once logged into our portal, click **Submit Tier-2 Reports** under Active Apps to begin the reporting process.

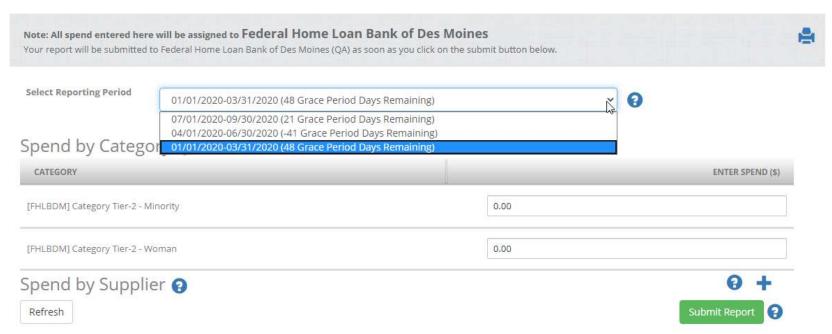




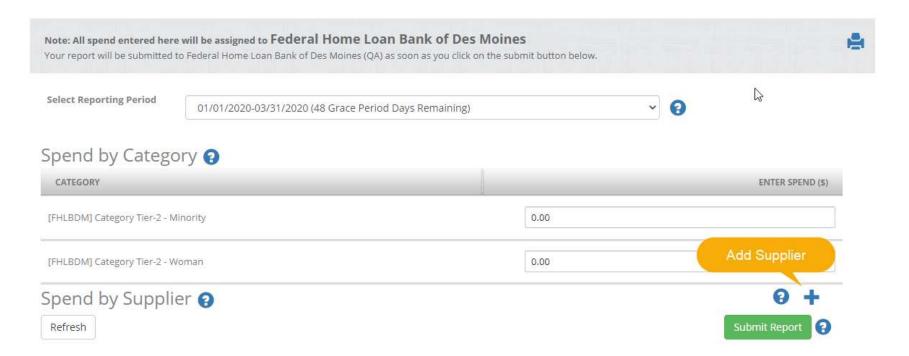
You're now able to access your **Tier 2 Reporting worksheet**. Utilize this worksheet to report and submit your subcontractor (tier 2) spend and contract count each quarter to the Bank.



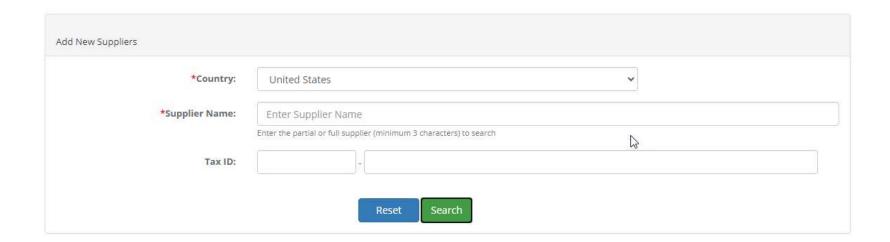
Now, utilize the **Select Reporting Period** drop down menu to select your reporting period. **Prime suppliers (Tier 1 vendors) must report spend for all four quarters in 2021 and should <u>ONLY</u> utilize the Spend by Supplier section for reporting purposes.**



Navigate to the **Spend by Supplier** section of the worksheet. Click the plus (+) sign to manually add subcontractors to each reporting period of the worksheet.

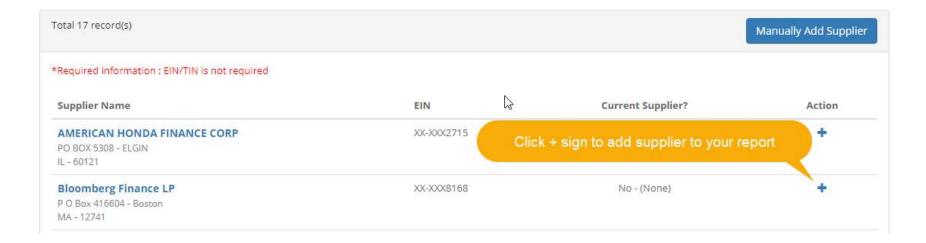


On the **Add New Suppliers** page, enter the name of your supplier and click **Search** to generate a supplier list of search results.

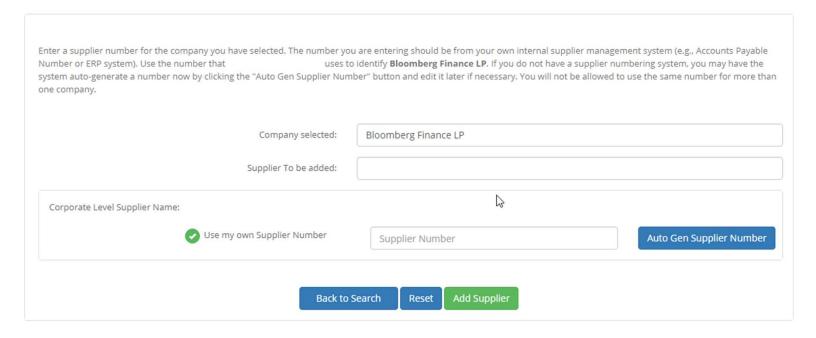


Locate the supplier name of your subcontractor in the search results and click the (+) plus sign to add the subcontractor to your **Tier 2 Reporting** worksheet.

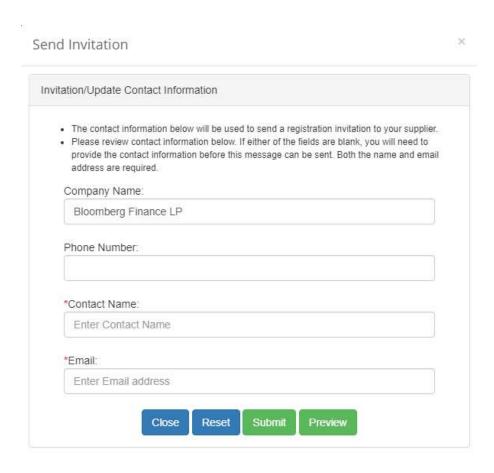
- . If the EIN(TIN) is unavailable you may enter it on behalf of the supplier, or contact the supplier and request them to update their profile.
- To add an EIN, click on "EIN required" and enter the correct EIN for the supplier.
- . To add a company manually, click on "Manually Add Supplier" link.



Next, assign a supplier number to your subcontractor. As a prime contractor (Tier 1 vendor), you can utilize your own supplier number or autogenerate a supplier number by clicking **Auto Gen Supplier Number**. Next, click **Add Supplier**.

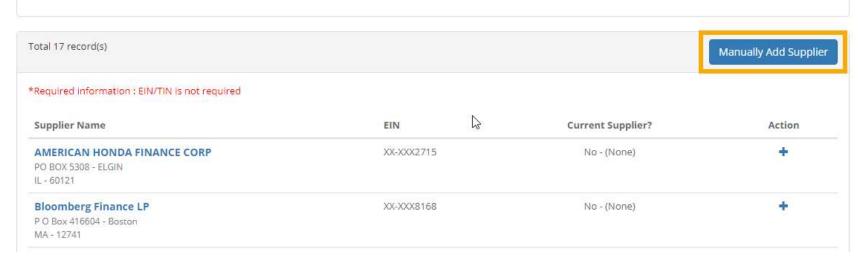


Next, you'll be prompted to send a supplier invitation to the subcontractor. Simply click **Close** to return to the **Add New Suppliers** page.

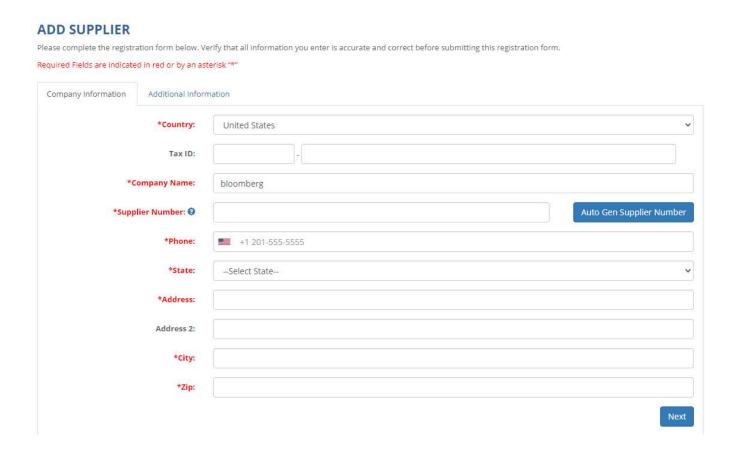


If your subcontractor is not listed in the search results, click **Manually Add Supplier**.

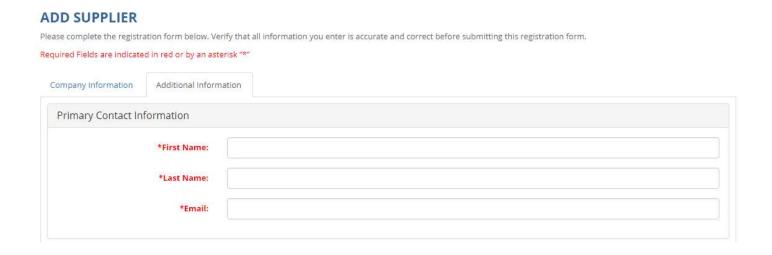
- . If the EIN(TIN) is unavailable you may enter it on behalf of the supplier, or contact the supplier and request them to update their profile.
- To add an EIN, click on "EIN required" and enter the correct EIN for the supplier.
- . To add a company manually, click on "Manually Add Supplier" link.



Next, fill in the required information for each subcontractor on the **Company Information** screen. Click **Next**.



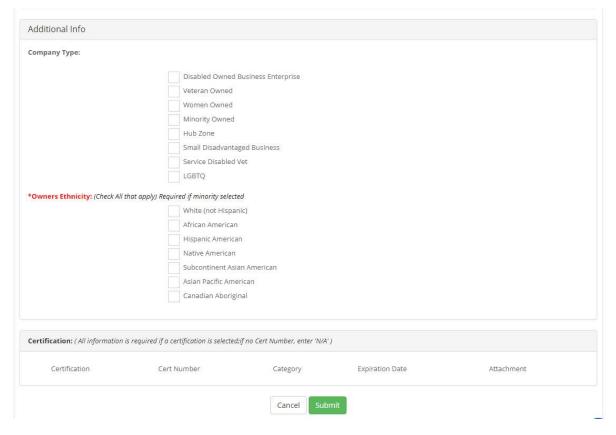
Navigate to the **Additional Information** screen. Fill in the information requested for your subcontractor by providing the contact information for your primary contact.



Fill in the information requested for each subcontractor on the **Additional**Information screen. Each prime supplier (Tier 1 vendor) <u>MUST</u> select a

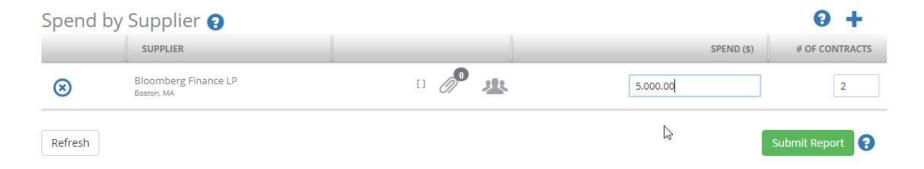
Company Type and Owners Ethnicity for each subcontractor. Click

Submit.



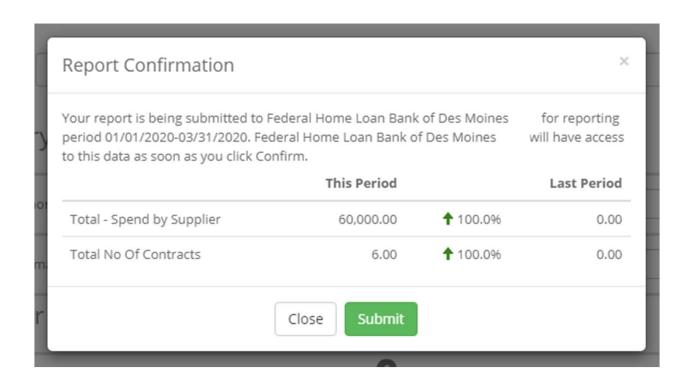
Once you added all of your subcontractors for the reporting period, navigate back to the **Tier 2 Reporting Worksheet.** For each subcontractor in your reporting worksheet, enter the spend and contract count in the **Spend by Supplier** section.

Once you've validated the information provided is correct, click **Submit Report**.

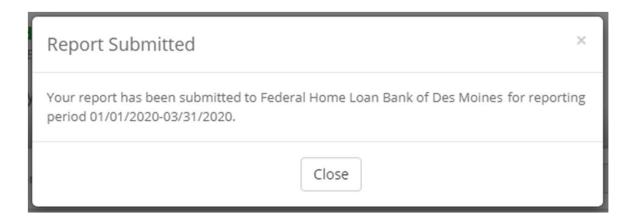


Note: Supplier name and diversity status are noted for each subcontractor.

On the **Report Confirmation** screen, validate and confirm the accuracy of the totals noted for these two categories: **Total - Spend by Supplier** and **Total - Number of Contracts**. Next, click **Submit**.



Once your quarterly report is submitted, an onscreen **Report Submitted** message will appear. Click **Close**.



Repeat the steps noted above for each reporting period until you've submitted all four quarterly Tier 2 Reports for the calendar year.

Need to modify a report or correct an error?

As a prime (Tier 1) contractor, if you need to modify a previously submitted quarterly Tier 2 Report, please send the following information to SupplierDiversity@fhlbdm.com on or before the quarterly reporting deadline

- Your company name
- Your designated company contact's name and email address
- The reporting period(s) that need to be re-submitted

A member of our Supplier Diversity team will respond within **1-2 business days** of receiving your request. Once your Tier 2 report has been released, please log into our online supplier portal to update and re-submit your revised Tier 2 Report as soon as possible.

Reporting Questions

If you have any questions regarding the Bank's Tier 2 reporting process, submission deadlines or reporting requirements, please email SupplierDiversity@fhlbdm.com.

Visit our <u>Tier 2 Program page</u> for tools, guides, resources and the reporting timeline.

Technical Support

If you encounter technical issues (i.e. password resets, error messages, reporting worksheet questions) pertaining to our online portal, please email support@suppliergateway.zendesk.com or submit a support ticket online through the Support tab and reference the portal site: **Federal Home Loan Bank of Des Moines.** A reply from SupplierGATEWAY's support team will be provided within 24 to 48 hours.

Please seek technical support as soon as possible to ensure adequate and timely submission of your Tier 2 report prior to our reporting deadline.

