

A CLOSER LOOK

Reveals How FHLB Des Moines Advances Outperform Brokered Deposits

Many institutions simply compare rates between these funding alternatives. This basic rate comparison may not provide accurate results because funding quotes can differ based on interest accruals and interest payment frequencies. Some rates are quoted on an actual/actual day basis versus actual/360, or with a semi-annual interest pay frequency versus monthly. In order to make an apples-to-apples comparison, quotes from different funding sources need to be converted to the same day count and interest payment frequency.

FHLB Des Moines recently completed this type of analysis where we compared our advance rates to brokered deposit rates. This comparison shows that our rates are very competitive - even without factoring in the yield our members receive on their FHLB Des Moines stock.

OUR ADVANCE RATES WITH TERMS OF 3 MONTHS TO 5 YEARS WERE AS MUCH AS 90 BASIS POINTS LESS THAN BROKERED DEPOSITS.

Term	Standard FHLB Des Moines Rate*	Brokered Deposit Rate**	DIFFERENCE
3-month	2.37%	3.11%	-0.74%
6-month	2.37%	3.21%	-0.84%
1-year	2.40%	3.21%	-0.81%
2-year	2.58%	3.48%	-0.90%
3-year	2.97%	3.72%	-0.75%
4-year	3.39%	3.91%	-0.52%
5-year	3.60%	4.16%	-0.56%

*Standard FHLB Des Moines Rate information as of 3/31/08 provided above are indications only. Actual rates are based on existing market conditions at the time of the request.

**Brokered deposit quotes were obtained from various sources on 3/31/08. Brokered quotes have been adjusted to reflect the day count and interest payment frequency conventions used by FHLB Des Moines.

While the above analysis illustrates how attractive our advance rates are, you can also benefit from these value-added components of your membership with FHLB Des Moines:

- › Immediate access to funds
- › More flexibility in structuring advances
- › No upfront commission costs
- › No FDIC insurance premiums
- › Overall reduction in the advance rate from dividends received on your FHLB Des Moines stock



To take advantage of these great advance rates,
call our Money Desk today at 800.544.3452, ext. 1013
or use eAdvantage, our secure, online banking service, available at www.fhlbdm.com.